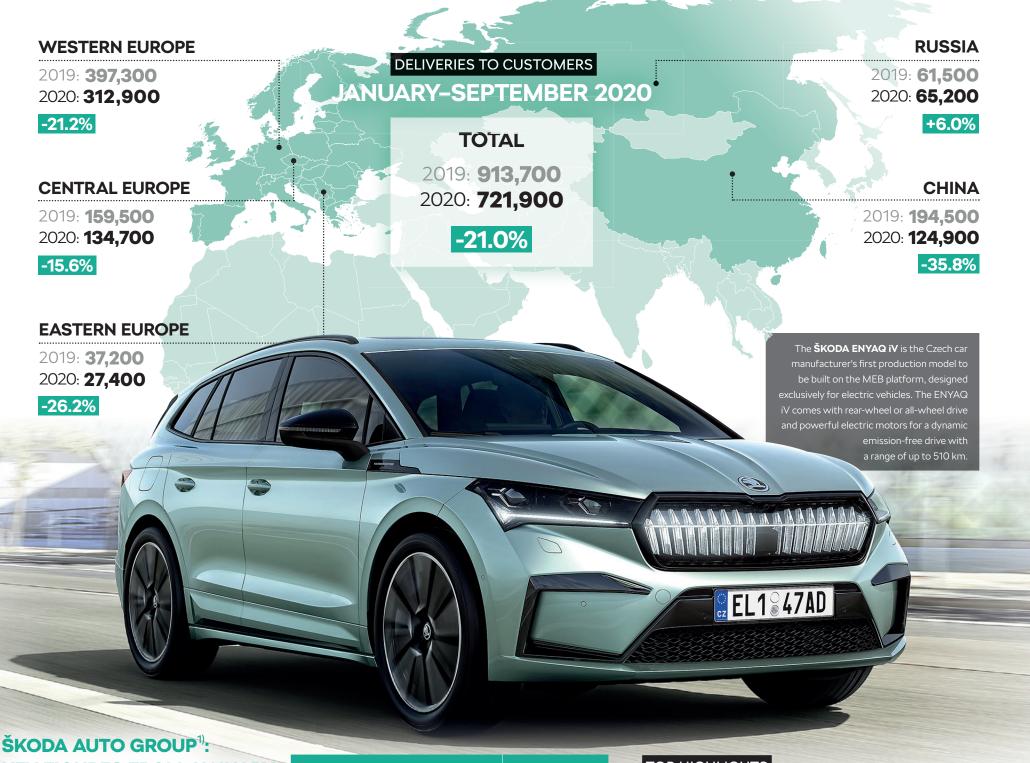
# **SKODA AUTO IN THE FIRST THREE QUARTERS OF 2020**

# **ŠKODA AUTO DELIVERED 721,900 CARS TO CUSTOMERS**

In the first three quarters of 2020, ŠKODA AUTO delivered 721,900 vehicles to its customers. Despite the challenging situation, the car maker was able to grow in Russia.



KEY FIGURES FROM JANUARY TO SEPTEMBER 2020		JANUARY – SEPTEMBER		
		2020	2019	Change in % <sup>2)</sup>
DELIVERIES TO CUSTOMERS	No. of cars	721,900	913,700	-21.0
DELIVERIES TO CUSTOMERS EXCLUDING CHINA	No. of cars	597,000	719,300	-17.0
PRODUCTION <sup>3)</sup>	No. of cars	575,000	761,700	-24.5
SALES <sup>4)</sup>	No. of cars	596,000	804,900	-25.9
SALES REVENUE	Million EUR	12,038	14,811	-18.7
OPERATING PROFIT	Million EUR	469	1,175	-60.1
RETURN ON SALES	Percent	3.9	7.9	-
INVESTMENTS (w/o capitalised development costs)	Million EUR	444	745	-40.4
NET CASH FLOW	Million EUR	458	1,517	-69.8

<sup>&</sup>lt;sup>1)</sup> The ŠKODA AUTO Group comprises ŠKODA AUTO a.s., ŠKODA AUTO Slovensko s.r.o., ŠKODA AUTO Deutschland GmbH, SKODA AUTO Volkswagen India Private Ltd. and a share in the profits of OOO VOLKSWAGEN Group RUS.

## TOP HIGHLIGHTS



ŠKODA AUTO uses a robot at its Kvasiny plant to pick starter batteries from pallets and supply them to the production line just in sequence. At the Vrchlabí plant, the company used a 'digital twin' to install a new workstation without having to stop production.



# ARTIFICIAL INTELLIGENCE IN LOGISTICS DEPARTMENT

The OPTIKON app uses artificial intelligence to calculate the quantity of items and how they should be stacked on pallets in order to maximise the capacity of shipping containers. This allowed ŠKODA to save 151 shipments and 80 tonnes of CO, in the first six months of 2020 alone.



ŠKODA AUTO is testing biodegradable film to package components shipped to the plant in Pune, India. After use, the material can be composted. Three to six months later, it even contributes to improving soil quality. This way, the car producer also eliminates around 500 kg of conventional plastic each month.

### TOTAL DELIVERIES OF ŠKODA CARS TO CUSTOMERS

96,300 90,600 77,600 61,000 189,400 96,500 **54.300** 46,300





















**KODIAQ** 

**KAMIQ** 

**FABIA** 

**SUPERB** 

**RAPID** 

**SCALA** 

**CITIGO** 

<sup>&</sup>lt;sup>2)</sup> Percentage deviations are calculated from non-rounded figures.

<sup>&</sup>lt;sup>3)</sup> Comprises the production of the ŠKODA AUTO Group, excluding production in China, Slovakia, Russia and Germany, but including other Group brands such as SEAT, VW and Audi; vehicle production excluding part/complete kits.

<sup>4)</sup> Comprises sales of the ŠKODA AUTO Group to distribution companies and includes other Group brands, such as SEAT, VW, Audi, Porsche and Lamborghini; vehicle sales excluding part/complete kits.